

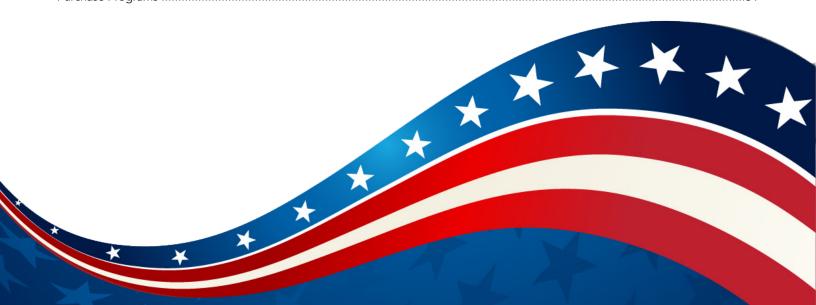
The Brand You Can Trust, Quality Delivered



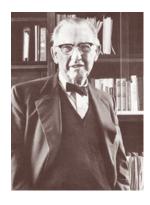


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## Veteran Patent **Rooted in History**

Neil Tillotson, United States WWI Veteran and Entrepreneur, Revolutionized Synthetic Glove Technology

Tillotson Corp. is probably best known for its manufacture of synthetic gloves used by surgeons, doctors, and industrial workers. While the company also produces fiberglass products, including sailboats, and various wholesale industrial chemicals and latex compounds, it was engaged in divesting some of these businesses in order to streamline operations in the mid-1990s.

Tillotson Rubber Company was founded in 1931 by entrepreneur Neil Tillotson, or "Mr. T," as he was affectionately called. Synthetic rubber had been invented only 20 years earlier by Russian scientist S. V. Lebedev, and latex (rubber in its liquid form) had just been introduced in the 1920s. Those breakthroughs, combined with processing and vulcanizing technologies developed earlier and improved during the 1910s and 1920s, initiated a new era for the rubber industry.

Tillotson got into the latex and synthetic rubber industry just as it was dawning. The 16-year-old Tillotson left a commercial trade school early and took a job with the Hood Rubber Company laboratory in Watertown, Massachusetts. Tillotson worked for Hood Rubber, a processor of natural rubber, for several years. Shortly after taking the job at Hood, he quenched his desire for adventure by enlisting in the cavalry during World War I.

In 1918 Tillotson returned to Boston, and to his job at Hood Rubber. He studied engineering at night school, but his boss at Hood quickly realized that Tillotson's problem-solving abilities and lab skills were largely innate. Tillotson, a high school dropout, in many ways was outperforming graduate engineers from the Massachusetts Institute of Technology. In fact, Tillotson's lack of formal training was a plus in that he often reached solutions based on intuition-Tillotson later adopted a lab technique championed by rubber industry guru Harvey Firestone of not taking any lab notes and minimizing formality in an effort to enhance creativity and problem solving.

After latex was invented in the 1920s in Germany, Hood Rubber assigned Tillotson to a team of researchers that investigated uses for the natural liquid rubber. Tillotson quickly realized that a big advantage that latex had over hardened natural rubber Tillotson left his job at Hood in 1932 to devote all of his time to the new company. Post World War I, he invented and received his first patent for the world's first novelty shaped toy balloon, the Cat Balloon. This invention led to the formation of Tillotson Rubber. He managed to grow his company throughout the early and mid-1930s, despite the rough economy of the period.

In 1937, Tillotson moved to a larger facility and began developing and manufacturing a few other latex products, including latex-coated gloves and aprons for chemical workers. During World War II, when demand for latex and other rubber products soared, Tillotson served as a consultant to the War Production Board, identifying sources of rubber to replace depleted natural supplies.

In 1951, Tillotson focused his inspiration on more practical ideas, founding Best Manufacturing, to produce rubber-coated work gloves and Textile Rubber and Chemical to apply natural rubber coatings to the back of carpets. The company built the first high-volume automated dipping conveyor, which allowed a single operator to produce large volumes of balloons and other goods at a rapid pace. The high-tech machine was a major advancement, as most companies at the time still performed latex dipping by hand using racks.

Tillotson Rubber's big breakthrough came in the early 1960s, although the company would not fully capitalize on the breakthrough until the 1970s. Tillotson had hired a part-time lab technician, Bud Consolie, who became known in the company as a development genius. He was instrumental in helping Tillotson Rubber to develop the first latex medical glove. The chief advantage of the glove was that it was elastic, so one size easily fit all hands. Tillotson 's innovations spanned decades, including the invention of the N-DEX, the world's first nitrile examination glove for which he was awarded a U.S. patent at the age of 93.

Source: International Directory of Company Histories, Vol. 15. St. James Press, 1996.

Source: EHS Today, Oct. 30, 2001.



## United States Patent [19]

Tillotson et al.

[11] Patent Number:

0124831 7/1984 Japan .....

Primary Examiner-Werner H. Schroeder

5,014,362

Date of Patent:

May 14, 1991

[54] ELASTOMERIC COVERING MATERIAL AND HAND GLOVE MADE THEREWITH

[75] Inventors: Neil E. Tillotson, Dixville Notch, N.H.; Luc G. DeBecker, Vancleave,

8; 2/167 69, 159, 63, 164

/329.3 169 X

[73] Assignee: Tillotson Corporation, Boston, Mass.

[21] Appl. No.: 522,390 [22] Filed: May 11, 1990

Int. Cl.5 .. U.S. C

Public Health Service

Assistant Examiner—wenter II. Schroeger
Assistant Examiner—Sara M. Current
Attorney, Agent, or Firm—Jones, Askew & Lunsford ABSTRACT D 19/00

An elastomeric material and gloves made therewith are An elastomeric material and gloves made therewith are substantially impermeable to water vapor and liquid water, have a relatively high tensile strength, and have a relatively low resilience. The gloves conform to the shape of a hand when stretched to fit about the hand then relax so that the pressure exerted on the hand is substantially reduced. The gloves are particularly useful in medical applications and most particularly useful in medical applications and most particularly

FOREIGN PATENT DOCUMENTS

16 Claims, 1 Drawing Sheet

DEPARTMENT OF HEALTH & HUMAN SERVICES

FEB 25 1991

Ms. Judith A. Genzale Regulatory Affairs Manager Tillotson Rubber Company, Inc. 5 Curtis Street Saugus, Massachusetts 01906

Food and Drug Administration 1390 Piccard Drive Rockville, MD 20850 K905765A

Pilgrim Nitrile Latex Gloves (Various Types) Dated: January 21, 1991 Received: January 24, 1991 Regulatory Class: I

Dear Ms. Genzale:

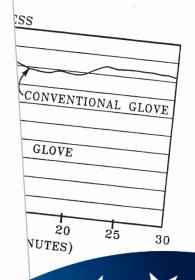
We have reviewed your Section 510(k) notification of intent to market the device referenced above and we have determined the device is substantially equivalent to devices marketed in interstate commerce prior to May 28, 1976, the enactment date of the Medical Device Amendments. You may, therefore, market the device, date of the general controls provisions of the Federal Food, Drug, and subject to the general controls provisions of the act include Cosmetic Act (Act). The general controls provisions of the act include requirements for annual registration, listing of devices, good manufacturing requirements for annual registrations against misbranding and adulteration. practices, and labeling, and prohibitions against misbranding and adulteration.

If your device is classified (see above) into either class II (Performance Standards) or class III (Premarket Approval) it may be subject to such additional controls. Existing major regulations affecting your device can be found in the Code of Federal Regulations, Title 21, Parts 800 to 895. In found in the Food and Drug Administration (FDA) may publish further addition, the Food and Drug Administration (FDA) may publish further announcements concerning your device in the Federal Register. Please note: whis response to your premarket notification submission does not affect any obligation you might have under the Radiation Control for Health and Safety According to the submission of the submission does are concerned to the submission does and submission does not affect any obligation you might have under the Radiation Control for Health and Safety According to the submission does are concerned to the submission does are con obligation you might have under the Radiation Control for Health and Safety Act of 1968 such as the requirement to submit an initial report prior to marketing radiation emitting devices, or other applicable Federal laws or regulations.

This letter immediately will allow you to begin marketing your device if you have met all other requirements described above. An FDA finding of substantial equivalence of your device to a pre-Amendment device results in a classification equivalence of your device to a pre-Amendment device results in a classification for your device and permits your device to proceed to the market, but it does not mean that FDA approves your device. Therefore, you may not promote or in any way represent your device or its labeling as being approved by FDA. If you desire specific advice on the labeling for your device, please contact the desire specific advice on the labeling for your device, please contact the Division of Compliance Operations, Regulatory Guidance Branch (HFZ-323) at (301) 427-8040. Other general information on your responsibilities under the Act, may be obtained from the Division of Small Manufacturers Assistance at their toll free number (800) 638-2041 or at (301) 443-6597. their toll free number (800) 638-2041 or at (301) 443-6597.

Sincerely yours,

Halyna P. Breslavec, Ph.D. Directed Division of Castroenterolo and General tse Device Office of Device Ev Center for Devi Radiologic





The Brand You Can Trust, Quality Delivered

#### **Our Mission**

**Veterans United National Consortium** is the only Veteran brand of Medical Exam Gloves manufactured under a FDA Cleared 510(k), owned by veterans, for Tillotson's original Pilgrim Nitrile Gloves.

Veterans United National Consortium understands now more than ever the need to protect America by bringing an awareness to our USA customers and the impact of their buying decisions. Their critical buying decisions will either create protection for our country in the future or leave us in the same vulnerable position where we are currently only manufacturing 25M gloves per year in the USA.

We plan to build the most productively advanced glove manufacturing plant in the U.S. One line is 200 meters long and 5 stories tall and produces 1M gloves a day. That plant will have 40 lines with a maximum capacity of 1.2B gloves per month — about 1/3 of USA demand. It would be only the second medical glove factory in the U.S., the first only makes less than .001% of the gloves that we need domestically!

Implementation of the U.S. industrial base plan will take a renewed participation by the government implementing the Defense Production Act to provide long-term contracts to maintain the USA capacity.

If the government does not act, the customers must act now!

Yes, it is a lofty goal, but a necessary one in order to protect Americans now and in the future against pandemics and acts of war. So, spread the great word.

As Americans, we can control our own destiny. Help us protect every American by rebuilding our domestic supply chain, one glove at a time!

To see the full details or make a donation, please visit our website at www.VeteransUnitedNC.com

Veterans United National Consortium...committed to reenergizing American manufacturing.

















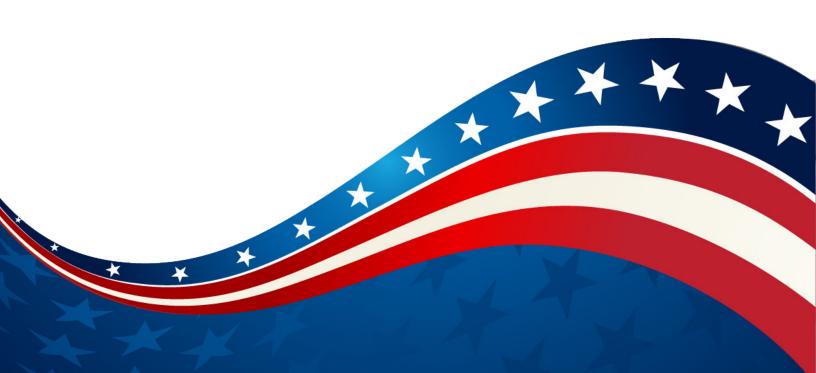






## **Nitrile Gloves**

- Pilgrim Nitrile Exam, 510(k) Blue (4 mil)
- Pilgrim Nitrile Exam, 510(k) Blue (3 mil)
- Pure Nitrile Industrial Blue (8 mil)
- Pure Nitrile Industrial Blue (4 mil)
- Pure Nitrile Industrial Blue (3 mil)
- Pure Nitrile Industrial Black (6 mil, 4 mil, 3 mil)



## **Veterans United Pilgrim Nitrile Exam Gloves (4 mil)**

Medical – 510K

PRODUCT	Nitrile Exam Gloves		
Quality Standards	ASTM D5151 ASTM D6319 ASTM D6124	ASTM D412 ASTM D573 ASTM D3767	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5">	( 2.5" (24 x 12.5 100 pcs	5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	26.5 x 26.5 cm)
Carton CBM	20' Dry	20' Dry Container / 1300 cases	
Carton CDM	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size &	S	85±5	9.5" (240±8)
Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers)	
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Class I Medical Device
- FDA Cleared 510(k) K905765
- Nitrile Medical Exam
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Pilgrim Nitrile Exam Gloves (3 mil)**

Medical – 510K

	1		
PRODUCT	Nitrile Exam Gloves		
Quality Standards	ASTM D5151 ASTM D6319 ASTM D6124	ASTM D412 ASTM D573 ASTM D3767	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5"x	( 2.5" (24 x 12.5 100 pcs	5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	26.5 x 26.5 cm)
Carton CBM	20' Dry	Container / 13	00 cases
Cai ton Cbivi	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size &	S	85±5	9.5" (240±8)
Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		3 mil (Fingers)	
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		iland
		Air:	
CIF	Ocean:		

- Class I Medical Device
- FDA Cleared 510(k) K905765
- Nitrile Medical Exam
- Rlug
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Pure Nitrile Gloves (8 mil)**

Non-Medical

#### Special Order Only: MOQ 30M

Special Order Only: MOQ 30N				
PRODUCT	Pure Nitrile Glove			
Quality Standards	ASTM D5151 ASTM D6125 ASTM D412	ASTM D6125 ASTM D3767		
Packing	50 pcs	(box) / 10 box	kes (case)	
Box Size	9.5"x 5">	2.5" (24 x 12 50 pcs	.5 x 6.3 cm)	
Case Size	13.25"x 10.5"	x 10.5" (33.5 > 500 pcs	( 26.5 x 26.5 cm)	
C . CDM	20' Dry	Container / 1	300 cases	
Carton CBM	40' Dry Container / 3300 cases		300 cases	
	Size	Palm Width (mm)	Length (inches/mm)	
	XS	75±5	9.5" (240±8)	
Size & Dimension	S	85±5	9.5" (240±8)	
J.III.CII.J.CII	М	95±5	9.5" (240±8)	
	L	105±5	9.5" (240±8)	
	XL	115±5	9.5" (240±8)	
Thickness		8 mil (Fingers	s)	
Output	1 we	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC			
FOB	China/Malaysia/Thailand			
	Air: Ocean:			
CIF				

- Industrial
- Non-Medical
- Food Handling Compliant
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Pure Nitrile Gloves (4 mil)**

Non-Medical

PROPUST		NI'' I CI	
PRODUCT	Pure Nitrile Glove		
Quality Standards	ASTM D5151 ASTM D573 ASTM D6125 ASTM D3767 ASTM D412 21 C.F.R. 170 – 199		
Packing	100 pcs	s (box) / 10 bo	xes (case)
Box Size	9.5"x 5"x	2.5" (24 x 12 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
Carton CBM	20' Dry	Container / 1	300 cases
Carton Cow	40' Dry	Container / 3	300 cases
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size & Dimension	S	85±5	9.5" (240±8)
J.III.GII.J.GII	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers	5)
Output	1 we	ek: 125,000,0	00 pcs
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Industrial
- Non-Medical
- Food Handling Compliant
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Pure Nitrile Gloves (3 mil)**

Non-Medical

DDODUCT			
PRODUCT	Pure Nitrile Gloves		
Quality Standards	ASTM D5151 ASTM D573 ASTM D6125 ASTM D3767 ASTM D412 21 C.F.R. 170 – 199		
Packing	100 pcs	(box) / 10 box	xes (case)
Box Size	9.5"x 5"x	2.5" (24 x 12. 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
Contag CDM	20' Dry	Container / 1	300 cases
Carton CBM	40' Dry	Container / 33	300 cases
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size & Dimension	S	85±5	9.5" (240±8)
Z.iiieiisieii	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		3 mil (Fingers	s)
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Industrial
- Non-Medical
- Food Handling Compliant
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## Veterans United Pure Nitrile Gloves (6, 4, or 3 mil)

Non-Medical

#### Special Order Only: MOQ 30M

Special Order Only: MOQ 300				
PRODUCT	Р	Pure Nitrile Gloves		
Quality Standards	ASTM D5151 ASTM D6125 ASTM D412	ASTM D573 ASTM D3767 21 C.F.R. 170		
Packing	100 pcs	s (box) / 10 bo	xes (case)	
Box Size	9.5"x 5">	2.5" (24 x 12 100 pcs	.5 x 6.3 cm)	
Case Size	13.25"x 10.5"	x 10.5" (33.5 » 1,000 pcs	( 26.5 x 26.5 cm)	
	20' Dry	Container / 1	300 cases	
Carton CBM	40' Dry	Container / 3	300 cases	
	Size	Palm Width (mm)	Length (inches/mm)	
	XS	75±5	9.5" (240±8)	
Size & Dimension	S	85±5	9.5" (240±8)	
Dimension	М	95±5	9.5" (240±8)	
	L	105±5	9.5" (240±8)	
	XL	115±5	9.5" (240±8)	
Thickness	6 mil,	4 mil, or 3 mil	(Fingers)	
Output	1 week: 125,000,000 pcs			
Payment Method	Cash, CC, ACH, Wire, TT/LC			
FOB	China/Malaysia/Thailand			
		Air:		
CIF		Ocean:		

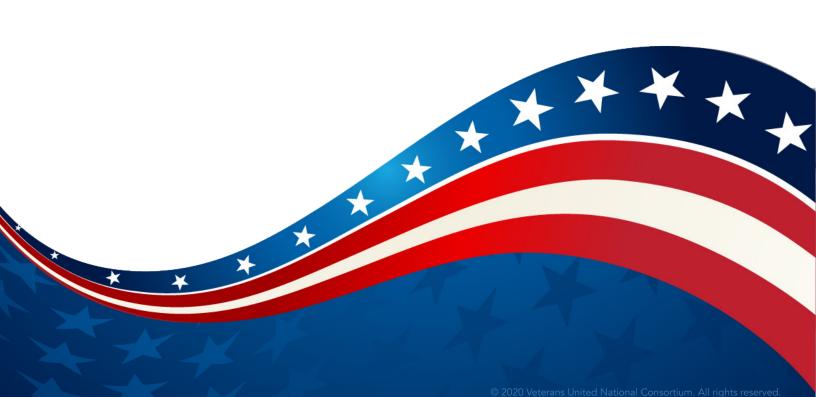
- Pure Nitrile
- Non-Medical
- Food Handling Compliant
- Black
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use





## "UNITY" Blend Gloves

• Vinyl/Nitrile Blend – Blue (4 mil)



## Veterans United "UNITY" Blend Gloves (4 mil)

Vinyl/Nitrile Blend Non-Medical

PRODUCT	Vinyl/Nitrile Blend Gloves		
Quality Standards	ASTM D5151 ASTM D573 ASTM D6124 ASTM D3767 ASTM D412 21 C.F.R. 170 – 199		
Packing	100 pcs	s (box) / 10 bo	xes (case)
Box Size	9.5"x 5">	2.5" (24 x 12 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
C . CDM	20' Dry	Container / 1	300 cases
Carton CBM	40' Dry	Container / 33	300 cases
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size & Dimension	S	85±5	9.5" (240±8)
	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers	s)
Output	1 we	eek: 125,000,0	00 pcs
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Vinyl/Nitrile Blend
- Non-Medical
- Food Handling Compliant
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use





## **Vinyl Gloves**

- Vinyl Non-Medical / Blue (4 mil)
- Vinyl Non-Medical / White (4 mil)
- Vinyl Non-Medical (CE Approved) / White (4 mil)



## **Veterans United Vinyl Gloves (4 mil)**

Non-Medical

PRODUCT	Vinyl (PVC) Gloves		
Quality Standards	ASTM D5151		
Packing	100 pcs	s (box) / 10 bo	xes (case)
Box Size	9.5″x 5″x	2.5" (24 x 12 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
Carton CBM	20' Dry	Container / 1	300 cases
Carton Colvi	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
Size &	S	85±5	9.5" (240±8)
Dimension	M	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers	s)
Output	1 week: 200,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Vinyl (PVC)
- Non-Medical
- Food Handling Compliant
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Vinyl Gloves (4 mil)**

Non-Medical

PRODUCT		(invl (D)(C) Glas	V00
PRODUCT	Vinyl (PVC) Gloves		
Quality Standards	ASTM D5151		
Packing	100 pcs	s (box) / 10 bo	xes (case)
Box Size	9.5″x 5″x	( 2.5" (24 x 12. 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
Couton CDM	20' Dry	Container / 1	300 cases
Carton CBM	40' Dry	Container / 33	300 cases
	Size	Palm Width (mm)	Length (inches/mm)
Size &	S	85±5	9.5" (240±8)
Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers	s)
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Vinyl (PVC)
- Non-Medical
- Food Handling Compliant
- White
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## **Veterans United Vinyl Gloves (4 mil)**

Non-Medical / CE Approved

PRODUCT	Vinyl (PVC) Gloves		
Quality Standards	CE EN 455-1 thru 4 21 C.F.R. 170 – 199		
Packing	100 pcs	(box) / 10 bo	xes (case)
Box Size	9.5"x 5"x	2.5" (24 x 12 100 pcs	.5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	( 26.5 x 26.5 cm)
6 . 6014	20' Dry	Container / 1	300 cases
Carton CBM	40' Dry	Container / 3	300 cases
	Size	Palm Width (mm)	Length (inches/mm)
Size &	S	85±5	9.5" (240±8)
Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		4 mil (Fingers	s)
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Vinyl (PVC)
- Non-Medical
- CE Approved
- Food Handling Compliant
- White
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use





## **Natural Rubber Tree Latex Gloves**

- Sterile Latex Medical Exam White (6.8 mil)
- Non-Sterile Latex Medical Exam White (6.8 mil)
- Sterile HPI Latex Ortho Surgical Brown (6.8 mil)
- Non-Sterile Latex (Industrial) White (6.8 mil)



# Veterans United Lite-Tex Sterile Latex Medical Exam Gloves (6.8 mil)

Medical – 510K

	1		
PRODUCT	Natural Rubber Tree Latex Gloves		
Quality Standards	ASTM D3578 ASTM D5151 ASTM D6124 ASTM D5712	ASTM D6499 ASTM D412 ASTM D573 ASTM D3767	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5"x	( 2.5" (24 x 12.5 100 pcs	5 x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	26.5 x 26.5 cm)
C . CDM	20' Dry Container / 1300 cases		00 cases
Carton CBM	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
	S	85±5	9.5" (240±8)
Size & Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness		6.8 mil (Fingers	;)
Output	1 week: 16,500,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
		Air:	
CIF	Ocean:		

- Class I Medical Device
- Medical Exam
- FDA Cleared 510(k) K903756
- White
- Sterile
- Low Modulus
- Powder free
- Beaded cuff
- Ambidextrous





# Veterans United Lite-Tex Non-Sterile Latex Medical Exam Gloves (6.8 mil)

Medical – 510K

	1		
PRODUCT	Natural Rubber Latex Gloves		
Quality Standards	ASTM D3578 ASTM D5151 ASTM D6124 ASTM D5712	ASTM D6499 ASTM D412 ASTM D573 ASTM D3767	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5"x 2.5" (24 x 12.5 x 6.3 cm) 100 pcs		
Case Size	13.25"x 10.5"	x 10.5" (33.5 x : 1,000 pcs	26.5 x 26.5 cm)
	20' Dry	Container / 13	00 cases
Carton CBM	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
	S	85±5	9.5" (240±8)
Size & Dimension	S M	85±5 95±5	9.5" (240±8) 9.5" (240±8)
			, , ,
	M	95±5	9.5" (240±8)
	M L XL	95±5 105±5	9.5" (240±8) 9.5" (240±8) 9.5" (240±8)
Dimension	M L XL	95±5 105±5 115±5	9.5" (240±8) 9.5" (240±8) 9.5" (240±8)
Dimension Thickness	M L XL	95±5 105±5 115±5 6.8 mil (Fingers	9.5" (240±8) 9.5" (240±8) 9.5" (240±8) )
Dimension  Thickness  Output	M L XL 1 w Cash,	95±5 105±5 115±5 6.8 mil (Fingers	9.5" (240±8) 9.5" (240±8) 9.5" (240±8) ) ) pcs , TT/LC
Thickness Output Payment Method	M L XL 1 w Cash,	95±5 105±5 115±5 6.8 mil (Fingers eek: 16,500,000	9.5" (240±8) 9.5" (240±8) 9.5" (240±8) ) ) pcs , TT/LC
Thickness Output Payment Method	M L XL 1 w Cash,	95±5 105±5 115±5 6.8 mil (Fingers eek: 16,500,000 CC, ACH, Wire	9.5" (240±8) 9.5" (240±8) 9.5" (240±8) ) ) pcs

- Class I Medical Device
- Medical Exam
- FDA Cleared 510(k) K903607
- White
- Non-Sterile
- Low Modulus
- Powder free
- Beaded cuff
- Ambidextrous

• Single use



# Veterans United HPI Latex Ortho Surgical Gloves (6.8 mil)

Medical – 510K

#### Special Order Only: MOQ 30M

	эр	eciai Order C	niy: MOQ 30M
PRODUCT	Natural Rubber Tree Latex Gloves		
Quality Standards	ASTM D3577 ASTM D5151 ASTM D6124 ASTM D412	ASTM D573 ASTM D3767 ASTM D5712	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5">	9.5"x 5"x 2.5" (24 x 12.5 x 6.3 cm) 100 pcs	
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 1,000 pcs	26.5 x 26.5 cm)
6 . 6014	20' Dry	Container / 13	00 cases
Carton CBM	40' Dry Container / 3300 cases		00 cases
	Size	Palm Width (mm)	Length (inches/mm)
	5.5		9.5" (240±8)
	6		9.5" (240±8)
	6.5		9.5" (240±8)
Size & Dimension	7		9.5" (240±8)
Dimension	7.5		9.5" (240±8)
	8		9.5" (240±8)
	8.5		9.5" (240±8)
	9		9.5" (240±8)
Thickness	6.8 mil (Fingers)		
Output	1 week: 16,500,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		
CIF	Air:		
	Ocean:		

- Class I Medical Device
- Surgical
- FDA Cleared 510(k) K894828
- Brown
- Sterile
- Low Modulus
- Powder free
- Beaded cuff
- Hand Specific
- Single use





## **Veterans United Latex Gloves (6.8 mil)**

Non-Medical

PRODUCT         Natural Rubber Tree Latex Gloves           Quality Standards         ASTM D5151 ASTM D6499 ASTM D412 ASTM D412 ASTM D573         ASTM D5712 ASTM D573         ASTM D3767           Packing         100 pcs (box) / 10 boxes (case)         100 pcs (box) / 10 boxes (case)           Box Size         9.5"x 5"x 2.5" (24 x 12.5 x 6.3 cm) 100 pcs           Case Size         13.25"x 10.5"x 10.5" (33.5 x 26.5 x 26.5 cm) 1,000 pcs           Carton CBM         40' Dry Container / 1300 cases           Size         Palm Width (mm) (inches/mm)           S 85±5         9.5" (240±8)           M         95±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           Thickness         6.8 mil (Fingers)           Output         1 week: 16,500,000 pcs           Payment Method         Cash, CC, ACH, Wire, TT/LC           FOB         China/Malaysia/Thailand				
Quality Standards         ASTM D6124 ASTM D5712         ASTM D412 ASTM D573           Packing         100 pcs (box) / 10 boxes (case)           Box Size         9.5"x 5"x 2.5" (24 x 12.5 x 6.3 cm) 100 pcs           Case Size           20' Dry Container / 1300 cases           40' Dry Container / 3300 cases           Falm Width (mm)         Length (inches/mm)           Size & Dimension         M         95±5         9.5" (240±8)           L         105±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           Thickness         6.8 mil (Fingers)           Output         1 week: 16,500,000 pcs           Payment Method         Cash, CC, ACH, Wire, TT/LC	PRODUCT	Natural Rubber Tree Latex Gloves		
Post   Palm   Palm	Quality Standards	ASTM D6124	ASTM D412	ASTM D3767
Case Size	Packing	100 pcs	s (box) / 10 box	es (case)
Carton CBM   20' Dry Container / 1300 cases	Box Size	9.5″x 5″x		5 x 6.3 cm)
Size   Palm   Length (inches/mm)	Case Size	13.25"x 10.5"		26.5 x 26.5 cm)
Size   Palm   Length (inches/mm)	C . CDM	20' Dry Container / 1300 cases		
Size &   Dimension   S   85±5   9.5" (240±8)	Carton Cow	40' Dry Container / 3300 cases		00 cases
Size & Dimension         M         95±5         9.5" (240±8)           L         105±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           Thickness           6.8 mil (Fingers)           Output         1 week: 16,500,000 pcs           Payment Method         Cash, CC, ACH, Wire, TT/LC		Size		
Dimension         M         95±5         9.5" (240±8)           L         105±5         9.5" (240±8)           XL         115±5         9.5" (240±8)           Thickness           Output         1 week: 16,500,000 pcs           Payment Method         Cash, CC, ACH, Wire, TT/LC		S	85±5	9.5" (240±8)
XL         115±5         9.5" (240±8)           Thickness         6.8 mil (Fingers)           Output         1 week: 16,500,000 pcs           Payment Method         Cash, CC, ACH, Wire, TT/LC	0.20 0.	М	95±5	9.5" (240±8)
Thickness 6.8 mil (Fingers)  Output 1 week: 16,500,000 pcs  Payment Method Cash, CC, ACH, Wire, TT/LC		L	105±5	9.5" (240±8)
Output 1 week: 16,500,000 pcs  Payment Method Cash, CC, ACH, Wire, TT/LC		XL	115±5	9.5" (240±8)
Payment Method Cash, CC, ACH, Wire, TT/LC	Thickness	6.8 mil (Fingers)		
-	Output	1 week: 16,500,000 pcs		
FOB China/Malaysia/Thailand	Payment Method	Cash, CC, ACH, Wire, TT/LC		
	FOB	China/Malaysia/Thailand		
Air:	CIF	Air:		
CIF Ocean:		Ocean:		

- Industrial
- Non-Medical
- White
- Non-sterile
- Low Modulus
- Powder free
- Beaded cuff
- Ambidextrous
- Single use





## **Hongray Gloves**

- Vinyl/Nitrile Blend Blue (4 mil)
- Vinyl Medical Exam 510(k) Blue (4 mil)



## Hongray Vinyl/Nitrile Blend Gloves (4 mil)

Non-Medical

PRODUCT	Viny	I/Nitrila Bland	Gloves
PRODUCT	Vinyl/Nitrile Blend Gloves		Gloves
Quality Standards	EU CE EN 455-1 thru 4	Į.	ISO 9001 EN ISO 13485
Packing	100 pc	s (box) / 10 bo	oxes (case)
Box Size	9.5"x 5"x 2.5" (24 x 12.5 x 6.3 cm) 100 pcs		2.5 x 6.3 cm)
Case Size	13.25"x 10.5"	'x 10.5" (33.5 1,000 pcs	x 26.5 x 26.5 cm)
Contra CDM	20' Dry	Container /	1300 cases
Carton CBM	40' Dry Container / 3300 cases		
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size & Dimension	S	85±5	9.5" (240±8)
Dimension	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness	4 mil (Fingers)		
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		hailand
CIF	Air:		
	Ocean:		

- Vinyl/Nitrile Blend
- Non-Medical
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use



## Hongray Vinyl Medical Exam Gloves (4 mil)

Medical – 510K

PRODUCT	Vinyl Medical Exam Gloves		
Quality Standards	ASTM D5250 ASTM D5151 ASTM D6124	ASTM D412 ASTM D573 ASTM D3767	FDA Cleared 510(k)
Packing	100 pcs	s (box) / 10 box	es (case)
Box Size	9.5"x 5">	< 2.5" (24 x 12.5 100 pcs	x 6.3 cm)
Case Size	13.25"x 10.5"	x 10.5" (33.5 x 2 1,000 pcs	26.5 x 26.5 cm)
Carton CBM	20' Dry	Container / 13	00 cases
carton com	40' Dry Container / 3300 cases		00 cases
	Size	Palm Width (mm)	Length (inches/mm)
	XS	75±5	9.5" (240±8)
Size & Dimension	S	85±5	9.5" (240±8)
	М	95±5	9.5" (240±8)
	L	105±5	9.5" (240±8)
	XL	115±5	9.5" (240±8)
Thickness	4 mil (Fingers)		
Output	1 week: 125,000,000 pcs		
Payment Method	Cash, CC, ACH, Wire, TT/LC		
FOB	China/Malaysia/Thailand		iland
CIF	Air:		
	Ocean:		

- Medical Exam
- FDA Cleared 510(k)
- Blue
- Non-sterile
- Powder free
- Beaded cuff
- Ambidextrous
- Single use





## **Reorder Numbers**

Veterans United	Veterans United	Veterans United
Pilgrim Nitrile Exam Gloves	Pure Nitrile Gloves	Lite-Tex Sterile Latex
(4 mil, BLUE)	(4 mil, BLACK)	Medical Exam Gloves
XS V44PFXS	XS V66PFXS	(6.8 mil, WHITE)
	SV66PFS	
SV44PFS		SV96SPFS
M V44PFM	M V66PFM	MV96SPFM
LV44PFL	LV66PFL	LV96SPFL
XLV44PFXL	XLV66PFXL	XLV96SPFXL
Veterans United	Veterans United	Veterans United
Pilgrim Nitrile Exam Gloves	Pure Nitrile Gloves	Lite-Tex Non-Sterile Latex
(3 mil, BLUE)	(3 mil, BLACK)	Medical Exam Gloves
XSV43PFXS	XS V63PFXS	(6.8 mil, WHITE)
S V43PFS	S V63PFS	SV96NSPFS
M V43PFM	M V63PFM	M
LV43PFL	L	LV96NSPFL
XL	XLV63PFXL	XLV96NSPFXL
XL V43PFXL	XL V63PFXL	ALV90INSPFAL
Veterans United	Veterans United	Veterans United
Pure Nitrile Gloves	"UNITY" Vinyl/Nitrile	Sterile HPI Latex Ortho
(8 mil, BLUE)	Blend Gloves	Surgical Gloves
XSV58PFXS	(4 mil, BLUE)	(6.8 mil, BROWN)
SV58PFS	XS V74PFXS	5.5V155SPF
MV58PFM	SV74PFS	6V160SPF
LV58PFL	MV74FT 3	6.5V165SPF
XLV58PFXL	L	7V170SPF
	XL V74PFXL	7.5V175SPF
Veterans United		8V180SPF
Pure Nitrile Gloves	Veterans United	8.5V185SPF
(4 mil, BLUE)	Vinyl (PVC) Gloves	9V190SPF
XS V54PFXS	(4 mil, BLUE)	
SV54PFS	S V84BPFS	Veterans United
M V54PFM	MV84BPFM	Latex Gloves
LV54PFL	LV84BPFL	(6.8 mil, WHITE)
XL V54PFXL	XL V84BPFXL	S V97PFS
		M V97PFM
Veterans United	Veterans United	LV97PFL
Pure Nitrile Gloves	Vinyl (PVC) Gloves	XLV97PFXL
(3 mil, BLUE)	(4 mil, WHITE)	/L ٧//١١//L
XS V53PFXS	SV84WPFS	Honorov
		Hongray
SV53PFS	MV84WPFM	Vinyl/Nitrile Blend Gloves
M V53PFM	LV84WPFL	(4 mil)
LV53PFL	XL V84WPFXL	XS HR1XS
XLV53PFXL		S HR1S
	Veterans United	M HR1M
Veterans United	CE Vinyl (PVC) Gloves	L HR1L
Pure Nitrile Gloves	(4 mil, WHITE)	XL HR1XL
(6 mil, BLACK)	SV84CWPFS	
XSV66PFXS	M V84CWPFM	Hongray
SV66PFS	LV84CWPFL	Vinyl Medical Exam Gloves
MV66PFM	XLV84CWPFXL	(4 mil)
LV66PFL	7L V04CVVFFAL	XS HR3XS
XLV66PFXL		SHR3S
		M HR3M
		L HR3L
		XL HR3XL

### **US and International Recognized Consensus Standards**

#### Nitrile Medical Exam Gloves / FDA Cleared 510(k):

• ASTM D6319	Standard Specification for Nitrile Examination Gloves for Medical Application
• ASTM D5151	Standard Test Method for Detection of Holes in Medical Gloves

- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves
- ASTM D412 ...... Test Methods for Vulcanized Rubber and Thermoplastic Elastomers Tension
- ASTM D573 ...... Test Method for Rubber Deterioration in an Air Oven
- ASTM D3767...... Practice for Rubber--Measurement of Dimensions

#### Nitrile Non-Medical Gloves (Industrial Use):

- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves
- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D412 ...... Test Methods for Vulcanized Rubber and Thermoplastic Elastomers Tension
- ASTM D573 ...... Test Method for Rubber Deterioration in an Air Oven
- ASTM D3767 ..... Practice for Rubber--Measurement of Dimensions

#### Vinyl Medical Exam Gloves / FDA Cleared 510(k):

- ASTM D5250 ..... Standard Specification for Polyvinyl Chloride (PVC) Gloves for Medical Application
- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves

#### Vinyl Non-Medical Gloves (Industrial Use):

- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves

#### Natural Rubber Tree Latex Medical Exam Gloves / FDA Cleared 510(k):

- ASTM D3578 ..... Standard Specification for Rubber Examination Gloves
- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves
- ASTM D5712 ...... Standard Test Method for the Analysis of Aqueous Extractable Protein in Natural Rubber and Its Products
  - Using the Modified Lowry Method
- ASTM D6499 ..... Test Method for Immunological Measurement of Antigenic Protein in Hevea Natural Rubber (HNR) and its Products
- ASTM D412 ....... Test Methods for Vulcanized Rubber and Thermoplastic Elastomers Tension
- ASTM D573 ...... Test Method for Rubber Deterioration in an Air Oven
- ASTM D3767 ..... Practice for Rubber--Measurement of Dimensions

#### Natural Rubber Tree Latex Non-Medical Gloves (Industrial Use):

- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D6124 ..... Standard Test Method for Residual Powder on Medical Gloves
- ASTM D5712 ..... Standard Test Method for the Analysis of Aqueous Extractable Protein in Natural Rubber and Its Products
  - Using the Modified Lowry Method
- ASTM D6499 ...... Test Method for Immunological Measurement of Antigenic Protein in Hevea Natural Rubber (HNR) and its Products
- ASTM D412 ...... Test Methods for Vulcanized Rubber and Thermoplastic Elastomers Tension
- ASTM D573 ...... Test Method for Rubber Deterioration in an Air Oven
- ASTM D3767...... Practice for Rubber--Measurement of Dimensions

#### Surgeon's Gloves:

- ASTM D3577...... Standard Specification for Rubber Surgical Gloves
- ASTM D5151 ..... Standard Test Method for Detection of Holes in Medical Gloves
- ASTM D6124 ...... Standard Test Method for Residual Powder on Medical Gloves
- ASTM D412 ...... Test Methods for Vulcanized Rubber and Thermoplastic Elastomers Tension
- ASTM D573 ...... Test Method for Rubber Deterioration in an Air Oven
- ASTM D3767 ..... Practice for Rubber--Measurement of Dimensions
- ASTM D5712 ..... Standard Test Method for the Analysis of Aqueous Extractable Protein in Natural Rubber and Its Products
   Using the Modified Lowry Method
- ASTM D6499 ...... Test Method for Immunological Measurement of Antigenic Protein in Hevea Natural Rubber (HNR) and its Products

#### **Additional Recognized Consensus Standards**

#### **Food Handling:**

- 21 C.F.R. Subchapter B, 170 199
- ASTM D7329 ..... Standard Specification for Food Preparation and Food Handling (Food Service) Gloves

#### **Dentistry:**

- ANSI/ADA Standard Number 102, Non-sterile nitrile gloves for dentistry
- ANSI/ADA Standard Number 103, Non-Sterile Poly Vinyl Chloride Latex Gloves
- ANSI/ADA Standard Number 76, Non-sterile latex gloves for dentistry

#### **Chemotherapy:**

• ASTM D6978 ...... Standard Practice for Assessment of Resistance of Medical Gloves to Permeation by Chemotherapy Drugs

#### **Embalming:**

ASTM D7198 ..... Standard Specification for Disposable Embalming Gloves for Single-Use Applications

#### **Emergency Medical Operations (EMT/First Responder, Voluntary Certification):**

• NFPA 1999, Standard on Protective Clothing for Emergency Medical Operations

#### **International Organization for Standardization:**

- ISO 11193 ....... Single-use rubber examination gloves-Specification
  ISO 10282 ...... Single-use surgical rubber gloves-Specification
- ISO 2859 ...... Sampling procedures for inspection by attributes
- ISO 9001 ...... Quality Management Systems Requirements
- ISO 13485 ..... Medical Devices

#### **European Committee for Standardization (CEN)**

- EN 455-1 Medical gloves for single use Part 1: Requirements and testing for freedom from holes (MDD)
- EN 455-2 Medical gloves for single use Part 2: Requirements and testing for physical properties (MMD)
- EN 455-3 Medical gloves for single use Part 3: Requirements and testing for biological evaluation (MDD)
- EN 455-4 Medical gloves for single use Part 4: Requirements and testing for shelf life determination (MDD)

# **Purchase Programs**





#### VETERANS UNITED NATIONAL CONSORTIUM™

#### ZERO-RISK FOB/CIF/DAP

Glove Program
Financing is available into L.A.
Simple and completely safe procedure

#### SOP:

- Client sends LOI >>
- We send Commercial offer>>
- Client sends PO>>
- Client is vetted in 24 hrs.>>
- Lawyers communicate and sign a contract (SPA)>>
- Client gives Guarantees (LC/ESCROW)>>
- Factory Production>>
- Inspection (SGS/FRI) is made available >>
- Free on Board (BOL)>> \*FOB\*
- Arrives in L.A. Port>> \*CIF\*
- Custom and Duty Clearance >>
- Inspection by Client>>
- Delivery to client's warehouse/Our warehouse (Client can resale and pay when collect)>> \*DAP\*
- Funds transfers by TT/MT-103 and so does Title of product.

#### **PURCHASE PROGRAMS.**

Veterans United™ proudly offers purchase programs to meet your requirements. We offer a variety of purchase programs with options to meet your immediate needs as well as consistent, long term supply chain allocation.

#### Programs Offered:

- 1. Capacity Allocation
- 2. Government Agencies

#### PURCHASE AND PAYMENT METHODS FOR CAPACITY ALLOCATION

#### Option #1:

- 1. FOB: 100% LC Release at BOL.
- 2. FOB: Your own Attorney escrow Release at BOL (Might require min. 10% LC).
- 3. CIF: Your own Attorney escrow Pay When Receive the goods (Might require min. 10%LC).
- 4. CIF: 30% LC and 70% Pay When Receive the goods.
- 5. DAP: 30% LC and 70% Pay When collect/Receive the goods.

#### Option #2:

- 1. 50% prepayment and 50% payment FOB China (to nearest ocean port or airport).
- 2. The balance of 50% paid at each shipment after Bill of Lading (whether daily or weekly deliveries to the China Port).
- 3. Revolving Irrevocable Transferrable Letter of Credit for 100% of the entire month's shipments.
- 4. 50% of ORDER PRODUCTION prepaid release TT from LC to start production.
- 5. SGS inspection at the factory. Client is solely responsible to engage and pay SGS to protect the client's interest (We have our own independent inspectors monitoring the SGS inspection and entire quality process).
- 6. Contracts signed and LC are written directly with the factory company.

#### **CIF Option:**

- 1. Irrevocable purchase order.
- 2. Receive lower FOB China pricing.
- 3. Irrevocable Transferrable Letter of Credit for 100% of the entire month's shipments to the U.S. entity.
- 4. 100% payment via Letter of Credit to the Multinational medical company located in the USA after SGS inspection completed at the L.A. port.
- 5. SGS inspection services at the factory. Client is solely responsible to engage and pay SGS to protect the client's interest.
- 6. Contracts are written and signed with American entities representing the factory.
- 7. 100% payment is required before the product is removed from the port.

#### **REQUIRED BUYER DELIVERABLES:**

- 1. A formal LOI
- 2. Profile introducing Company / Group
- 3. Authorization letter for the representative to work with China
- 4. Financial proof from a major international bank with the Bank's certification, not exceeding 5 days until the dossier is sent to China.

#### **SHIPMENT METHODS:**

- 1. Ocean freight, approximately 10 calendar days after departing port.
- 2. Air freight, approximately 10 calendar days after departing warehouse.

#### **MINIMUM ORDER QUANTITY:**

1. Two 40 FT HQ containers

#### **PRODUCTION SCHEDULE (See attachment):**

- 1. Weekly deliveries each Monday to China port (ocean or air). Product ships each Thursday and received 10 days later at the L.A. port.
- 2. Two options for standard glove size ratio per container. Select only one, cannot change once payment is made.
  - a) Ratio (1,4,4,1) = (10% S, 40% M, 40% L, 10% XL)
  - b) Ratio (1,3,3,3) = (10% S, 30% M, 30% L, 30% XL

#### **CONTAINER SIZES:**

1. 40 FT HQ Dry – 3,300 cases (3.3M single gloves)

#### PURCHASE AND PAYMENT METHODS FOR GOVERNMENT AGENCIES

#### PURCHASE METHODS RANKED ACCORDING TO SPEED AND HIGHEST DOLLAR THRESHOLDS:

- 1. Streamlined \$7M sole source SBA 8(a) Program
- 2. Agency Credit Card
- 3. Online Ecommerce and Government Portals
- 4. Existing Contract Vehicles
- 5. Small Business Set Aside
- 6. Unrestricted

#### A. STREAMLINED SOLE SOURCE SBA 8(a) PROGRAM.

Fastest and simplest method at higher dollar thresholds, no solicitation or competition required for a direct award up to \$7M for interagency acquisition under Agency and SBA Partnership Agreement (see Attachment A). 8(a) authorized distributor can provide copy of agreement upon request or download from SBA website https://www.sba.gov/document/support--sba-and-agencies-partnership-agreements

Authorized 8(a) Sole Source Procurement Thresholds:

- 1. At or below \$10,000.00, no J&A required.
- 2. Between \$10,001.00 \$250K, no J&A required.
- 3. Between \$250,001.00 and \$7M, no J&A required.
- 4. Between \$7M and \$20M, J&A approved by the agency.

#### 8(a) Sole Source Streamlined Procedures:

- 1. At or below \$10,000.00 Submit Purchase Order directly to 8(a) authorized distributor, payment with agency credit card, order shipped within 2 business days ARO.
- 2. Between \$10,001.00 \$250K, submit Purchase Order directly to 8(a) authorized distributor after verifying 8(a) status with SBA District Office servicing the 8(a) participant, payment with agency credit card or by the U.S. Treasury Invoice Processing Platform (IPP), order shipped within 3 business days ARO.
- 3. Between \$250,001.00 and \$7M, submit offer letter to the SBA District Office servicing the 8(a) authorized distributor, Agency awards contract immediately upon SBA approval. Agency and SBA can both pre-approve the offer letter to expedite award, order shipped within 5 7 business days ARO depending on the quantity.

#### **B. AGENCY CREDIT CARD:**

Purchases are up to the dollar amount threshold of the purchase cardholder. In most instances, the dollar threshold is \$10K per transaction.

#### Procedure:

Submit purchase order and credit card information directly to authorized distributor for immediate processing. Order will be confirmed with agency prior to shipment. Order shipped within 2 business days ARO.

#### C. ONLINE ECOMMERCE PLATFORMS AND GOVERNMENT PORTALS:

Veterans United<sup>™</sup> authorized distributors can be found on most popular ecommerce platforms and ecommerce government portals such as Amazon, Walmart, Ebay, Shopify, etc. You can contact Veterans United<sup>™</sup> to locate an authorized distributor on one of these platforms.



#### **D. EXISTING CONTRACT VEHICLES:**

Utilize existing contract vehicles awarded to authorized distributor. Dollar thresholds, order placement, and payment per contract terms and conditions.

Procedure: Submit Delivery Order directly to authorized distributor per contract terms and conditions. Shipment and payment per contract terms and conditions. If expedite shipment or air freight is not an authorized contract terms and conditions, expect additional charge for these services.

#### E. SMALL BUSINESS SET ASIDES.

Small business set aside competitive solicitations can take up to 60 days to compete, evaluate, and award a contract depending upon the number of offers received. Delivery Orders, shipment, payment is in accordance with contract terms and conditions.

#### F. UNRESTRICTED.

Unrestricted competitive solicitations can take up to 60 days to compete, evaluate, and award a contract depending upon the number of offers received. Delivery Orders, shipment, payment is in accordance with contract terms and conditions.

# ATTACHMENT A SBA and agencies partnership agreements

Partnership agreements between the SBA and other federal agencies streamline the 8(a) contract execution process. https://www.sba.gov/document/support--sba-and-agencies-partnership-agreements

The partnership agreement represents the delegation of the SBA's 8(a) contract execution authority to other federal agencies. The purpose of the partnership agreement is to streamline the contract execution process between the SBA, the participating federal agency and the 8(a) participant.

Federal agencies without an executed partnership agreement must continue to process 8(a) contracts using the procedures of CFR § 124.508 and FAR § 19.8.

Currently, SBA has 50 executed partnership agreements.

The attached zip file includes partnership agreements for the following agencies:

- Agency for International Development
- Broadcasting Board of Governors-International Broadcasting Bureau
- Commission on Civil Rights
- Commodity Futures Trading Commission
- Consumer Product Safety Commission
- Court Services and Offender Supervision Agency
- Defense Nuclear Facilities Safety Board
- Department of Agriculture
- Department of Commerce
- Department of Defense



- Department of Education
- Department of Energy
- Department of Health and Human Services
- Department of Homeland Security
- · Department of Housing and Urban Development
- Department of the Interior
- Department of Justice
- Department of Labor
- Department of State
- Department of Transportation
- Department of Treasury
- Department of Veterans Affairs
- Environmental Protection Agency
- Equal Employment Opportunity Commission
- Executive Office of the President, Office of Administration
- Federal Communications Commission
- Federal Deposit Insurance Corporation
- Federal Housing Finance Agency
- Federal Trade Commission
- General Services Administration
- · Government Accountability Office
- Institute of Museum and Library Services
- International Boundary and Water Commission
- International Trade Commission
- Millenium Challenge Corporation
- National Aeronautics and Space Administration
- National Archives and Records Administration
- National Labor Relations Board
- National Science Foundation
- National Transportation Safety Board
- Nuclear Regulatory Commission
- Office of Personnel Management
- Overseas Private Investment Corporation
- Peace Corps
- Pension Benefit Guaranty Corporation
- Securities and Exchange Commission
- Smithsonian Institution
- Social Security Administration
- Trade and Development Agency
- United States Capitol Police



For Questions on Pricing,
Minimum Order Quantities (MOQ), and
Allotment Availabilty,
Please Contact Us at:
(410) 286-0098

Visit Us at: www.VeteransUnitedNC.com

